

Federico Azofeifa-Gallegos

2252 Hannah Way S. Dunedin, FL 34698 | 813-420-3341 | fazofeifa3@gmail.com

Objective:

To secure a position which best utilizes my diverse and multifaceted skill set in the areas of sports administration, football recruiting/scouting/coaching and/or operations.

Experience:

Founder & National Scout Supreme Scouting and Training Dunedin, FL. 2013 – Present

- Responsible for all daily operations of busy international scouting and placement business
- Facilitates marketing / PR / corporate sponsorships / sales / networking / website design / accounting
- Cohesive knowledge of all associated regulation and protocol / scouts and develops new talent
- Integral to scouting talent for X-League / daily interaction with contacts within sports + training community
- Skilled recruiter / relationship building / marketing of prospects to professional teams / problem solving
- Proficient in Word/ Excel / PowerPoint / Outlook / video editing / HUDL OS / internet and social media
- Bilingual – Fluent verbal and written – English and Spanish / goal driven / self-starter

Graduate Player Personnel Assistant Florida Atlantic University Football Boca Raton, FL. 2015 Season

- Responsible for assisting daily operations of all recruiting and recruiting visits/ updating database (JumpForward)
- Adobe Photoshop designs / social media interactions with prospects/ Assist with Pro Scouting Visits
- Cohesive knowledge of all associated regulation and protocol / Skilled recruiter / relationship building
- Video editing / HUDL OS / XOS Software / Assist football operations / Field set up & practices
- Game day personnel / Game day recruiting visits / Evaluation reports on prospects and opponents

Football Coach Canterbury School of Florida St. Petersburg, FL. 2014 – 2015

- Acted as Assistant Varsity Offensive Coach and Middle School Head Coach
- Complete offensive and defensive responsibilities for Middle School squad / weekly opponent scouting reports
- Facilitated scouting / game plans / player development / training / logistical management / practices
- Adept in teambuilding and mentoring young players / multiple players advanced to college teams

General Manager / Player Personnel / HR Manager Florida Marine Raiders (Arena Football) Lakeland, FL. 2010 – 2014

- Oversaw all day to day operations of team and youth league/
- Facilitated procurement, management and logistics of all merchandise and ticket sales
- All HR responsibilities / hiring / supervision / scheduling / assessment / training / compliance
- Responsible for marketing and PR / networking / promotions / payroll and revenue management
- Developed and implemented all scouting and player development (college + professional prospects)
- Logistical management of all game day operations / customer service / trouble shooting / problem solving

Football Coach Jefferson High School Football Team Tampa, FL. 2009 – 2011

- Offensive Coordinator / Coach of running backs, wide receivers & linebackers on Junior Varsity level
- Assistant to Head Coach Varsity / Schedule day to day operations / mentor to student athletes
- State Championship in 2010 / ranked #8 Nationally and #2 in Florida/ 27-2 record
- Guided student athletes who are now playing on the College and Pro levels

Education:

- Tiffin University – Tiffin, OH. (Currently enrolled) Master of Business Administration in Sports Management
Completion – April 30, 2016- Delta Mu Delta International Honors Society
- The Scouting Academy (Currently enrolled) Football Scouting Course
Completion – Fall 2015
- Sports Management World Wide- Portland, OR Football General Manager/ Scouting Course 2015
- University of South Florida – Tampa, FL. Bachelor of Interdisciplinary Studies 2011
Philosophy and Sociology focus

References upon request